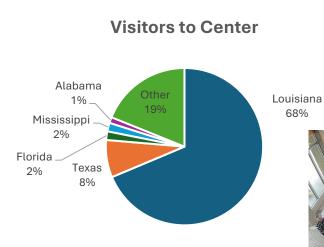
# CAJUN COAST BOOGLA CITY | FRANKLIN| | BERTING

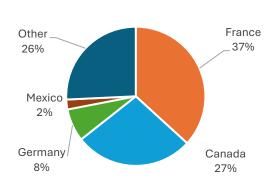
# 2024 Highlights

# Welcome Center: Over 5,609 Visitors to the Center.



\*Almost 13% of visitors were International

## **International Visitors**



## **Website Metrics**

Sessions: 108,013 Views: 179,646 Total Users: 92,447 New Users: 89,555



## **Website Origination**

New Orleans, LA Morgan City, LA Houston, TX Lafayette, LA Mobile, AL Franklin, LA Chicago, IL Atlanta, GA Lafayette, LA

Dallas, TX

# Top Pages

Home Page Eagle Expo

LA Shrimp & Petroleum

Christmas on the Cajun Coast

Mardi Gras

Girlfriends' Getaway

Lighthouse Fest

Soul Food Fest

Shrimply Delicious Food Trail



# How did They Find Cajun Coast?

Google (Organic)
Google Cost Per Click
Facebook (Paid)
Direct (none)
Mobile Facebook
Programming



Best Performing Enewsletter & Blog 30.5% Open Rate Celebrate Mother's Day on the Cajun Coast

## Social Media













**Followers** 

12,211

2365

105

1021

982

67



- Over 1.5 million Impressions
- Reach of over 1.25 million
- Almost 246,000 Engagements
- Over 18,838 views on Tik Tok and You Tube



#### **Fan Base**

70% Women & 30% Men

Morgan City, Lafayette, Metairie, Houma, Patterson, Berwick, Baton Rouge, Franklin, New Iberia, Bayou Vista and Thibodaux

### **Top Five Social Media Posts**

- December 19, 2024 Big News for Morgan City! The Mr. Charlie Offshore Oil Rig has been designated a National Historic Landmark – Reach: 82,945, Views: 93,964, Reactions: 1123
- November 11, 2024 Chef Willie Gaspard will be featured at the St. Francisville Food & Wine Festival Reach: 24,497 Post Likes: 108, Post Clicks: 841
- November 13, 2024 Meet the Team Ms. Anna Hebert Reach: 18,984, Likes: 26, Post Clicks: 2,265
- February 26, 2024 Louisiana Retro Con at the Morgan City Auditorium, March 2-3, 2024 **Reach: 14,030, Engagement: 412**
- January 20, 2024 Explore Franklin, one of the most charming towns in Louisiana Reach: 11,200, Engagement: 301

# **Featured Media Highlights**

International Workboat Show –Monument
World Atlas – Nine More Comfortable
Lake Towns \* Best Lake Towns
Wanderlust – Louisiana Food Trail –
Highlighted Shrimp Trail
KATC – The Frame Shop & Down the
Bayou Nutrition
KPEL – Fishing in Morgan City & LA Shrimp
& Petroleum Festival
92.3 The Lake – Jim Cantore cupcakes at
Sweet & Simple

Explore Louisiana – LA Shrimp &
Petroleum Festival
KADN – City of Franklin
WAFB – Boogie on the Bayou
Park Ranger – Discover National Parks in
LA – Atchafalaya National Heritage Area
Louisiana Life – Tarzan
WGNO – Eagle Expo
Chirp for Birds – Eagle Expo
LA Sportsman – Outdoor Trophy Towns
AAA Explore – Mr. Charlie
Microsoft – Unique Aviation Museums

# Sales and Marketing

## By the Numbers:

- Over 130 Sales Contacts
- Over 100 Local Contacts
- Over 100 Statewide Contacts
- Over 50 Media Contacts

#### **Awarded**

Louisiana Office of Tourism Competitive Grant for Eagle Expo Louisiana Office of Touirism Competitive Marketing Program Grant Atchafalaya National Heritage Grant







#### **Leisure & Trade Shows:**

- Attended Louisiana Society of Associations & Executives generating over 30 leads
- Attended Travel South International generating over 39 leads
- Attended SPORTS Relationship Conference generating over 10 leads
- Attended Midsouth Women in Tourism New Orleans generating over 100 consumer leads
- Attended Manning Academy in Thibodaux

## **Hosted or Supported:**

- Cajun Coast Classic Professional Horseshoe Pitching Tournament
- Oil Field Diver's Rally
- Tour du Rouge
- Eagle Expo
- 8th Annual Veteran's Westside Bassmaster Tournament
- Small Town Mayor's Conference in Charenton at Cypress Bayou Casino
- Louisiana Sales Tax Conference
- Tumbleweed Tours
- Atchafalaya National Heritage Commission Meeting

# IRIS HEDEN ALDWELL TX

#### **Programming:**

- St. Francisville Food & Wine partnered with Cypress Bayou Casino and 985 Wine
- International Workboat Show & Underwater Intervention partnered with St. Mary Parish Chamber of Commerce and South Louisiana Community College
- Eat, Drink and Be Merry on the Cajun Coast Christmas Shopping Passport collected over \$1250 in gift certificates and over \$1260 in "Get a Way" gift certificates from New Orleans, Lafayette or Baton Rouge. Five winners were selected.
- VIP Shrimply Delicious Contest The Cajun Coast sponsored a VIP Shrimp Package that included one night at the Hampton Inn, gift certificate to Atchafalaya Café, VIP attendance to the Louisiana Shrimp & Petroleum Festival and a "shrimp boil" to go.
- Shrimply Delicious Contest the local community nominated restaurants with the best shrimp dish made with Louisiana Wild Shrimp. Atchafalaya Café was the winner!
- Girlfriends' Getaway highlighting Franklin's Main Street, shopping and Cypress Bayou Casino.



# **Special Events Supported**

Warrior Expeditions
Hott Rodd Rally
Patterson Fall Festival
Harvest Moon Fest
Berwick Lighthouse Fest
Mr. Charlie Oil Rig
Boat to Table
July 4th





BBQ Bash
Rockin the Dock
Soul Food Fest
Louisiana Shrimp & Petroleum
Festival
Love the Boot Litter Campaign
Basin Brew Fest
Franklin & Morgan City Murals



# **Advertising & Promotion**



Resource Binder Visitors Guide Louisiana Travel Association-Going on Faith, Student Youth Travel Association, Attractions, ABA, NTA, Outdoor Brochure, RV Guide, Fishing Guide Lake End Park Map Mardi Gras Explore Louisiana website, enewsletter, and digital advertising Tour Louisiana website, enewsletter and contests

Digital advertising including google, local IQ, Datafy, Madden Media, Compass Media, Spearfish Digital, Houston Chronical, 225 Digital,

Social Media Advertising Country Roads - print & digital Lagniappe Magazine Billboard Radio stations including KCIL, WGUO, KBZE, KMRC, KQKI, Good Sam Where Ya't KATC, KWBJ Seach Engine Optimization Daily Iberia & Acadiana Lifestyle Spring Media Planner Miles Media Acadiana Profile Ascension Magazine Preservation in Print Gambit



## Miscellaneous

NOLA

Louisiana Golf Guide

• Hospitality Employee of the Year – Bambie James from the Forest Best Western

and digital advertising

- Completed new branding videos for Cajun Coast
- •Worked in conjunction with SMP and Louisiana on Master Recreation plan for state and assisted with state's new birding website.
- •Attended Louisiana Travel Summit & Rural Tourism Conference
- •Partnered with Atchafalaya National Heritage Commission on the National Heritage Conference with City of Franklin and Chitimacha Museum
- •Completed Huddle Up Sports Plan
- •Worked with Doug Hensgate, a photographer from New York that organizes tours into the Atchafalaya Basin.
- •Supported Madison LeBlanc and her Ada and the Doc film
- Appointed Louisiana Tourism Development Commission